



For Immediate Release

MarketScout Wholesale, LLC (“MSW”) expands in San Francisco and Announces New Life Science Practice

MSW Announces New Additions to the San Francisco Office.

Dallas, TX, January 5, 2011 – MSW announced today the launch of a new Life Science practice. Valerie Marsiano has been appointed as Vice President to lead the business initiative out of MSW’s new San Francisco office. MSW’s life science practice will focus on both property and casualty lines of insurance coverage for Biotechnology Companies, Specialty and Generic Pharmaceutical Companies, Medical Products and Medical Device Manufactures, as well as industry distributors.

Valerie joins MSW after 27 years in the insurance industry, most recently in charge of Life Sciences for the western divisions of Ironshore and CNA. Prior to these management positions, Valerie underwrote middle market insurance including Medical Malpractice and Life Science at Chubb and Lexington.

“The combination of Val’s life science experience and our technological capabilities will enhance our ability to deliver unique products run by talented professionals.” commented Rick McDonough, EVP of MSW.

MSW is partnered with MarketScout Internet Exchange, an electronic insurance exchange that underwrites and distributes product lines to its 47,000-member agency network across the United States.

Media Contact:
Kari Luttrell

972.934.4295

##