



**HOME HEALTH  
PROFESSIONAL AND GENERAL LIABILITY APPLICATION  
CLAIMS MADE AND REPORTED BASIS**

Please email application to [maverick@marketscout.com](mailto:maverick@marketscout.com)

Effective date desired: \_\_\_\_\_

1. Complete name of facility (applicant) (if other than parent firm, supply full details of ownership entity) **(use an additional sheet of paper if necessary):**

\_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ County: \_\_\_\_\_

Contact name: \_\_\_\_\_ Title: \_\_\_\_\_ Email address: \_\_\_\_\_

Phone: \_\_\_\_\_ Web site Address: \_\_\_\_\_ Fax: \_\_\_\_\_

List all other locations **(use an additional sheet of paper if necessary):** \_\_\_\_\_

\_\_\_\_\_

2. In what state is the facility domiciled? \_\_\_\_\_

3. Applicant is: a.  Individual  Partnership  Corporation  Professional Association  Other: \_\_\_\_\_

Not-for-profit  For-profit  Both

4. Date established: \_\_\_\_ / \_\_\_\_

5. List all states where you are licensed to practice: \_\_\_\_\_

\_\_\_\_\_

6. Is the firm engaged in, owned by or associated with or controlled by any other business? \_\_\_\_\_  Yes  No

If yes, give details (use an additional sheet of paper if necessary): \_\_\_\_\_

7. Are any services provided outside of the United States? \_\_\_\_\_  Yes  No

If yes, please explain, including what countries, what type of services are provided and what percentage of your revenues are derived from these services: \_\_\_\_\_

8. Do you provide any internet services? \_\_\_\_\_  Yes  No

If yes, please attach an explanation, including confirmation of licensing in all states in which services are provided.

\_\_\_\_\_

9. Does the applicant anticipate any facility expansions within the next year? \_\_\_\_\_  Yes  No

If yes, please describe: \_\_\_\_\_

\_\_\_\_\_

10. Does the applicant own (wholly or in part), operate or administer any other business or other institution where medical services are customarily rendered? \_\_\_\_\_  Yes  No

If yes, give details: \_\_\_\_\_

11. Does the applicant advertise its professional services in any manner (other than a simple listing in a telephone directory)? \_\_\_\_\_  Yes  No

If yes, please attach a copy of ALL of the advertisements.

12. Does the applicant participate in any activity, e.g. newspaper columns, broadcasts, etc., whereby professional advice is offered to the public? \_\_\_\_\_  Yes  No

13. Hold Harmless (Indemnification) Agreements: -

(a) In favor of the applicant: - if the applicant has obtained any written indemnification agreements holding the applicant harmless, please describe and indicate if certificates of insurance are obtained:

\_\_\_\_\_

(b) In favor of others: - has the applicant agreed to indemnify (hold harmless) others under written contract? \_\_\_\_\_  Yes  No

If yes, please submit a copy of the agreement.

14. Is the Applicant a "Covered Entity" under the Health Insurance Portability and Accountability Act of 1996 (HIPAA) Privacy Rule? \_\_\_\_\_  Yes  No

If yes,

(a) Has the Applicant implemented procedures to comply with the HIPAA Privacy Rule? \_\_\_\_\_  Yes  No

(b) Provide the name and title of the Applicant's Privacy Officer. \_\_\_\_\_

15. Do you have any contracts with any of the following?

(a) Hospitals? \_\_\_\_\_  Yes  No

If yes, what is the percentage of total revenues from this contract? \_\_\_\_\_ %

(b) Nursing Homes? \_\_\_\_\_  Yes  No

If yes, what is the percentage of total revenues from this contract? \_\_\_\_\_ %

(c) Other Entities? \_\_\_\_\_  Yes  No

If yes, what is the percentage of total revenues from this contract? \_\_\_\_\_ %

Describe: \_\_\_\_\_

16. State the number of patient encounters as follows (patient encounters refer to number of visits—not number of patients):  
\_\_\_\_\_ Number for last 12 months \_\_\_\_\_ Estimated Number for Next 12 Months

17. Location and percentage where services are provided (total must equal 100%):

LOCATION	PERCENTAGE
Private Home	%
Assisted Living	%
Hospital	%
Nursing Home	%
Other (specify):	%

18. Type of services provided along with the percentage (total must equal 100%):

SERVICES	PERCENTAGE
Skilled Nursing Care	%
Personal Care Chore or Companion	%
Physical/Occupational/Speech Therapy	%
Infusion Therapy	%
Pediatric Care (percentage of persons under age 18) <b>Must be complete</b>	%

19. State the number of patient encounters and/or patient tests carried out as follows (patient encounters refer to number of visits—not number of patients):

Type of Encounters	Number for Last 12 Months	Estimated Number for Next 12 Months
Patient Encounters		
Patient Tests		

20. State sources and amounts of actual and projected gross revenue:

Source	Amount this Fiscal Year	Amount Next Fiscal Year
Gross Annual Revenue		

21. Do any of your employees or independent contractors provide services as directed by you to members of their own family? \_\_\_\_\_  Yes  No

22. Do you provide imaging services? \_\_\_\_\_  Yes  No  
If yes, complete the supplemental application.

23. Describe the type of procedures performed at or by this facility: \_\_\_\_\_  
\_\_\_\_\_

24. Are all personnel performing these procedures certified and properly trained to perform these procedures? \_\_\_\_\_  Yes  No

25. Please schedule all of your employees and independent contractors:

DISCIPLINE	EMPLOYEES				Independent CONTRACTORS	
	#- Full-Time	#- Part-Time	Annual Hrs. Worked	Annual Payroll	No. of Contractors	Annual Hrs. Worked
Administrator						
Physician						
Psychiatrist						
Psychologist—Doctorate						
Psychologist—Bachelors/Masters						
Counselor—Other						
Social and Case Workers						
Occupational Therapist						
Respiratory Therapist						
Physical Therapist						
Speech Therapist						
Therapist Aide						
Nurse—RN						
Nurse—LPN/LVN						
Nurse Practitioner						
Nurse Aide						
Home Health Aide						
Pharmacist						
Pharmacy Assistant						
General Clerical or Maintenance						
Medical Technician						

Homemaker/Provider/Caregiver						
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26. Do Aides and/or Homemakers have CPR or First Aid Training? \_\_\_\_\_  Yes  No  
 Are all the above individuals licensed in accordance with applicable state and federal regulations? \_\_\_\_\_  Yes  No  
 If no, attach an explanation.
27. Is continuing education or staff development required for your employees? \_\_\_\_\_  Yes  No
28. Do you place health care staff with other businesses? \_\_\_\_\_  Yes  No  
 If yes, what percentage of your revenues is derived from the placement of:  
 Nurse Practitioners? \_\_\_\_\_ % Other health care providers? \_\_\_\_\_ %
29. If you use subcontractors, do subcontractors carry their own coverage? \_\_\_\_\_  Yes  No  
 If "yes" are limits of coverage equal to or greater than your limits? \_\_\_\_\_  Yes  No  
 If no, attach an explanation.
30. Does the applicant have any independent contractors? \_\_\_\_\_  Yes  No  
 If yes, list the number and type of independent contractors who provide professional services on behalf of the applicant:  
 \_\_\_\_\_  
 If yes, do you need the independent contractor to be covered under this policy being applied for? \_\_\_\_\_  Yes  No
31. Name of medical director, if any: \_\_\_\_\_
32. Is coverage provided for the medical director under any other insurance policy? \_\_\_\_\_  Yes  No  
 If yes, please provide type of policy and name of carrier: \_\_\_\_\_

**HIRING PRACTICES**

33. Do you require signed applications on all prospective employees? \_\_\_\_\_  Yes  No
34. Do you verify all professional qualifications, licenses and certifications? \_\_\_\_\_  Yes  No  
 a. Do you conduct a personal interview with prospective employees and non-employees? \_\_\_\_\_  Yes  No
35. Do you require professional and personal references on each employee? \_\_\_\_\_  Yes  No
36. Do you conduct a criminal background check? \_\_\_\_\_  Yes  No
37. Do you provide training and orientation for new employees? \_\_\_\_\_  Yes  No
38. Do you follow up on any pending license suspensions or revocations or any pending disciplinary actions?  Yes  No
39. Do you ask if there have been any professional liability or work-related claims made against the applicant in the past?  Yes  No
40. Do you have written job descriptions? \_\_\_\_\_  Yes  No
41. Do you require drug/alcohol screening? \_\_\_\_\_  Yes  No

**RISK MANAGEMENT/LOSS CONTROL**

42. Is there a written, formalized Risk Management Program? \_\_\_\_\_  Yes  No
43. Is there a written, formalized Quality Assurance Program? \_\_\_\_\_  Yes  No
44. Do you have a standard system to handle a patient's complaints or suggestions? \_\_\_\_\_  Yes  No
45. Do you practice universal precautions? \_\_\_\_\_  Yes  No
46. Do you have a Quality Assurance Department? \_\_\_\_\_  Yes  No
47. In case of an emergency is management available 7 days a week, 24 hours a day? \_\_\_\_\_  Yes  No
48. Do you have policies and procedures in place regarding medications? \_\_\_\_\_  Yes  No
49. Are nursing charts maintained regularly? \_\_\_\_\_  Yes  No
50. Do you regularly check employees' licenses and certifications? \_\_\_\_\_  Yes  No
51. Does your staff employment application include questions about whether the individual has ever been convicted of any crime, including sex-related or child-abuse-related offenses? \_\_\_\_\_  Yes  No
52. Do you discuss at staff orientation elder and/or child abuse or sexual abuse? \_\_\_\_\_  Yes  No
53. Do you have a supervision plan in place that monitors staff in the daily relationships with clients? \_\_\_\_\_  Yes  No

**GENERAL LIABILITY**

54. Complete the following for any owned or leased premises (use a separate sheet of paper if needed):

LOCATION ADDRESS	OCCUPANCY	SQUARE FOOTAGE
	<input type="checkbox"/> Owned <input type="checkbox"/> Leased	
	<input type="checkbox"/> Owned <input type="checkbox"/> Leased	
	<input type="checkbox"/> Owned <input type="checkbox"/> Leased	

55. Are you required to name your landlord or any other business as an additional insured? \_\_\_\_\_  Yes  No  
 (If yes, please list name and address of each and state interest. Use separate sheet if required.)

NAME	ADDRESS	INTEREST

56. Do you supply or sell any medical supplies or equipment to patients or clients? \_\_\_\_\_  Yes  No

57. Do you rent or lease or supply any medical or therapeutic equipment to patients or clients? \_\_\_\_\_  Yes  No  
 If the answer to Question 52 or 53 above is yes, please complete the following:

Category I	Expendable Items—intended for one time use and then disposed	Annual Sales:	\$
Category II	Non-Expendable Items—including hospital beds, bathroom safety bars, portable toilets, lifts or hoists, ambulatory aids (excludes diagnostic treatment equipment devices)	Annual Sales:	\$
		Annual Rental Receipts:	\$
Category III	Diagnostic or Treatment Devices—including oxygen and other medical gasses used in conjunction with respiratory therapy (excluding ventilators)	Annual Sales:	\$
		Annual Rental Receipts:	\$
Category IV	Life Sustaining or Critical Monitoring Equipment or Devises— including dialysis or heart/lung machines, all monitors	Annual Sales:	\$

58. Do you install, service or demonstrate products or equipment?  Yes  No

**INSURANCE AND CLAIM INFORMATION**

59. Do you currently carry the following:

(a) Professional Liability Insurance? \_\_\_\_\_  Yes  No

List the Professional Liability Insurance carried by the firm for each of the past **five** years including periods of no coverage.

Policy Period From: To: MM/DD/YY MM/DD/YY	Insurance Company	Limit of Liability	Deductible	Policy Form: Claims Made or Occurrence?	Premium
/ / / /					
/ / / /					
/ / / /					
/ / / /					
/ / / /					

If claims made, what is the retroactive date/prior acts date on your current policy? \_\_\_\_\_

(b) Commercial General Liability Insurance? .....  Yes  No

No

If yes, list the Commercial General Liability Insurance currently carried by the firm:

Policy Period	Carrier	Limit of Liability BI/PD	Deductible	Policy Form: Claims Made or Occurrence?	Premium

If claims made, what is the retroactive date/prior acts date on your current policy? \_\_\_\_\_

58. CLAIMS HISTORY:

(a) During the past five (5) years, have there been any professional or general liability claims or incidents made against you, any employee or former employee, the applicant or anyone proposed for this insurance?  Yes  No

**ATTACH CURRENTLY VALUED COMPANY LOSS RUNS FOR THE PRIOR FIVE (5) YEARS**

**IF NO PRIOR COVERAGE, COMPLETE ATTACHED CLAIM SUPPLEMENT**

(b) Are you, or anyone proposed for this insurance aware of any fact(s), incident(s), act(s), event(s), circumstance(s) or occurrence(s) that may result in a claim(s) being made against you? \_\_\_\_\_  Yes  No  
If yes, provide full details. \_\_\_\_\_

(c) Have there been any prior complaints or incidents reported arising out of alleged or actual physical or sexual abuse or molestation?  Yes  No

If yes, fully describe the circumstances and follow up action taken: \_\_\_\_\_



THE APPLICANT DECLARES THAT IF THE INFORMATION SUPPLIED ON THIS APPLICATION CHANGES BETWEEN THE DATE OF THIS APPLICATION AND THE INCEPTION DATE OF THE POLICY PERIOD, WILL IMMEDIATELY NOTIFY THE UNDERWRITERS OF SUCH CHANGE. SIGNING OF THIS APPLICATION DOES NOT BIND THE UNDERWRITERS TO OFFER, NOR THE APPLICANT TO ACCEPT INSURANCE; BUT IT IS AGREED THAT THIS APPLICATION SHALL BE THE BASIS OF THE INSURANCE AND MADE A PART OF THE POLICY SHOULD A POLICY BE ISSUED.

APPLICABLE IN THE STATE OF NEW YORK: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONTAINING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME, AND SHALL ALSO BE SUBJECT TO A CIVIL PENALTY NOT TO EXCEED FIVE THOUSAND DOLLARS AND THE STATED VALUE OF THE CLAIM FOR EACH SUCH VIOLATION.

\*Notice applicable in most states:

Any person who knowingly and with intent to defraud any insurance company or other person, files an application for insurance, or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any material fact, commits a fraudulent insurance act, which is a crime and may also be subject to civil penalty.

I/We hereby declare that the above statements and particulars are true and I/we agree that this application shall be the basis of the contract with the insurance company.

<b>Applicant's Signature</b>	/ _____ <b>Title</b>	_____ <b>Date</b>
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**PLEASE INCLUDE THE FOLLOWING INFORMATION WITH YOUR SUBMISSION:**

1. COPY OF 5 YEAR CURRENTLY VALUED HARD COPY COMPANY LOSS RUNS
2. COPY OF THE DECLARATION PAGE OF YOUR MOST RECENT PROFESSIONAL LIABILITY POLICY

Desired limits for Professional Liability: \_\_\_\_\_

Desired Deductible: \_\_\_\_\_

MINIMUM AND MAXIMUM DEDUCTIBLES WILL BE SUBJECT TO UNDERWRITING APPROVAL.